GOVERNMENT OF ANDHRA PRADESH

ABSTRACT

Infrastructure & Investment Department – Andhra Pradesh State FiberNet Limited - State-wide CCTV Surveillance System – Operations & Maintenance and Implementation of Artificial Intelligence/Machine Learning (AI/ML) based Analytics – Awarding the work to M/s Matrix Smart Technologies Private Limited, based on tender process – Approval - Orders – Issued.

INFRASTRUCTURE & INVESTMENT (AIRPORTS) DEPARTMENT

G.O.Rt.No.59 Dated:23.06.2025

Read the following:

1. G.O.Ms.No.8, Energy, I&I Department, dated 03.04.2017.
2. G.O.Rt.No.87, Energy, I&I Department, dated 21.06.2017.
3. G.O.Rt.No.32, I&I (Airports) Department, dated 05.04.2025.
4. Letter No.INI01-APFN/26/2025-AIR (2792782), Dt. 24-04-2025
5. E-office File No:2775045 from Managing Director, APSFL, dated 11.06.2025.

*****

ORDER:-

The Government of Andhra Pradesh, with a vision to enhance public safety, law enforcement effectiveness, and real-time surveillance capabilities, initiated a State-wide Cloud-based IP CCTV Surveillance System, Operationalizing Artificial Intelligence/Machine Learning (AI/ML) - based analytics on existing infrastructure, through Andhra Pradesh State FiberNet Limited (APSFL).

2. In the reference 1st read above, A.P.State FiberNet was authorized to leverage its state-wide optical fibernet work infrastructure to implement State wide CCTV Surveillance Project in Andhra Pradesh. The Home department is termed as user department of the project. Accordingly, based on the inputs and requirements of AP Police Department, the project has been structured for implementation in various identified locations across the erstwhile 13 Districts of Andhra Pradesh.

3. In the G.O. 2nd read above, Government accorded administrative sanction of Rs.959 crores towards the implementation of the AP State Surveillance project in A.P and Rs.10 crores towards project monitoring and accordingly M/s. NCC-Matrix consortium is appointed as the project implementation agency (PIA) and M/s.Ernst & Young (E&Y) is appointed as the project monitoring agency (PIM). Following the completion of the

installation phase in October 2019, the Operations & Maintenance (O&M) phase was carried out for a period of five years until October 2024.

4. In the G.O. 3rd read above, as per the proposal of Managing Director, APSFL, the Government have extended the Operations & Maintenance for State CCTV Surveillance Project to the existing contractor, i.e., M/s NCC-Matrix Limited till May 2025 with same terms and conditions. The Managing Director, APSFL was directed to initiate and finalize a fresh tender process to ensure continuity of operations without disruption.

5. In the reference 5th read above, the Managing Director, APSFL has stated that as per the directions of the Government it was decided to upgrade the surveillance system by:

- Operationalizing Artificial Intelligence/Machine Learning (AI/ML)-based analytics on existing infrastructure,
- Procuring and deploying 300 new cameras to support advanced analytics, and
- Continuing the O&M of the existing surveillance assets.

6. The A.P.State FiberNet Limited in the reference 5th read above has stated that the Request for Proposal (RFP) for selection of an Agency for Operations and Maintenance of the Existing & New State CCTV Surveillance System, including the Design and Implementation of AI/ML-based Analytics in Andhra Pradesh, has been floated on the e-procurement platform on 26.04.2025. The Technical Committee, along with the support of M/s Deloitte, evaluated the bids. Two bidders qualified in the Pre-Qualification (PQ) and Technical Qualification (TQ) stages. After detailed deliberations, the Tender Committee recommended the award of work to M/s Matrix Smart Technologies Pvt. Ltd. at the final negotiated amount of Rs.646,11,81,561/- (inclusive of taxes), without compromising on the performance standards and Service Level Agreements (SLAs) stipulated in the RFP.

7. The Managing Director, APSFL also stated that the budget will be tied up with the budget to be obtained from the Home department vide the Lease agreement entered by APSFL with Home Department dated 08.02.2024, as per orders issued vide G.O.Ms.No.21 dated 20.12.2023 and G.O.Ms.No.2 dated 29.01.2024, according to which, the APSFL was directed to lease the said assets to the Home Department, with lease rentals to be paid through the Home Department's budget. Accordingly, the MD, APSFL has requested for approval to award Surveillance O&M and AI Analytics Project to L1 bidder ie., M/s Matrix Smart Technologies Private Limited at the final negotiated price of Rs.646,11,81,561/- (including taxes) by issuing a LOI and entering into contract agreement subsequently.

8. Government after careful examination, hereby accord approvals to the proposal of APSFL to award the project "Operations & Maintenance of Existing & New State CCTV Surveillance System and Design, Implementation of AI/ML-based Analytics" to the M/s Matrix Smart Technologies Private Limited at a total project cost of Rs.646,11,81,561/- (Rupees Six Hundred Forty-Six Crores Eleven Lakhs Eighty-One Thousand Five Hundred Sixty-One only) inclusive of all taxes and accordingly, authorize Managing Director, APSFL to issue the Letter of Intent (LoI) to the selected bidder and proceed with the execution of the agreement as per the terms and conditions laid down in the RFP so as to continue the O&M with improved milestones.

9. The Managing Director, A.P.State FiberNet Limited and the Home Department shall take necessary action accordingly.

(BY ORDER AND IN THE NAME OF THE GOVERNOR OF ANDHRA PRADESH)

N YUVARAJ
SECRETARY TO GOVERNMENT

To
The Managing Director, Andhra Pradesh State FiberNet Ltd., Vijayawada.
The Director General of Police, A.P., Mangalagiri.
The Secretary, IT,E&C and RTG Dept., Govt. of A.P.
M/s Matrix Smart Technologies Pvt. Ltd.

Copy to:
The Finance Department.
The Home Department.
The RTGS Department.
PS to Chief Secretary.
PS to Hon'ble Chief Minister.
PS to Hon'ble Minister for I&I.
The P.S to Secretary, I&I Department.
Sf/Sc.INI01-APFN/8/2025-AIR (2744991)

//FORWARDED :: BY ORDER//

SECTION OFFICER